

INVESTOR INSIGHT



WELCOME TO THE GREEN QUARTER

The Green Quarter is one of London's largest regeneration projects, located in Southall, West London and conveniently on the Elizabeth Line giving access to Central London and beyond. New homes, green open space, commercial and retail opportunities create a vibrant community and provide the ideal place for investment.

















Southall boasts a strategic geographical position that places it in close proximity to a range of key employers.









REGENERATION: THE GREEN QUARTER ADVANTAGE

Southall, located in **Zone 4** of London, has been experiencing a remarkable wave of regeneration in recent years. This transformation has seen substantial investments in its infrastructure, public spaces and residential properties. With improved transport links and a strategic location, Southall is emerging as an attractive destination for property investors. As this area undergoes a significant revitalisation, seizing the investment opportunities it offers has never been more promising.





£14.5m

Investment to transform Southall town centre and train station Source: GLA

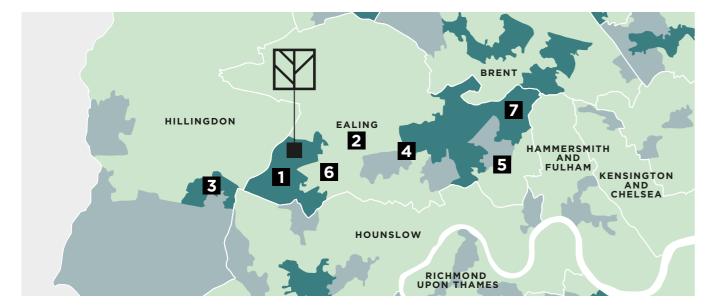


in Southall Source: GLA



for Southall by 2041 Source: GLA

STRONG VALUE UPLIFT POTENTIAL IN WEST LONDON*



1 Southall

5 Acton

6 Hanwell

2 Ealing

7 Park Royal 3 Hayes

4 West Ealing

Fully valued

Muted value uplift potential

Strong value uplift potential

AVERAGE ANNUAL SALES GROWTH

Greater London*

Regeneration Opportunity Areas[^]

UP TO Annual sales growth -Berkeley regeneration schemes in London**

*Source: 2022 Savills Research, Mapumental, MHCLG, Land Registry, Experian, CDRC. **Source: Land Registry, Dataloft. Annual growth rates of up to 9.2% at Woodberry Down. 'Based on 22 Opportunity Areas across London using the best 7-year period of sale price growth since regeneration started. Computer generated images are indicative only.

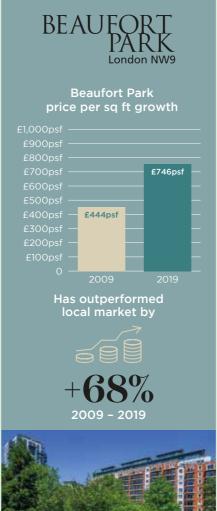
THE BERKELEY REGENERATION EFFECT

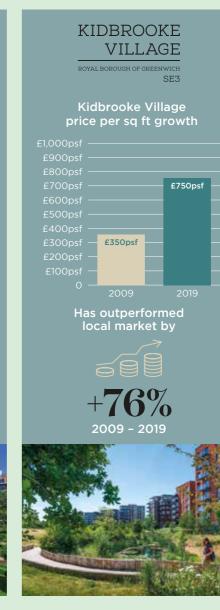
Berkeley Group is seen as one of the UK's leading specialists in regeneration schemes, putting placemaking at the centre of all developments. Woodberry Down, a Berkeley regeneration project located in Finsbury Park has achieved growth rates of up to 9.2% per year over the past ten years.

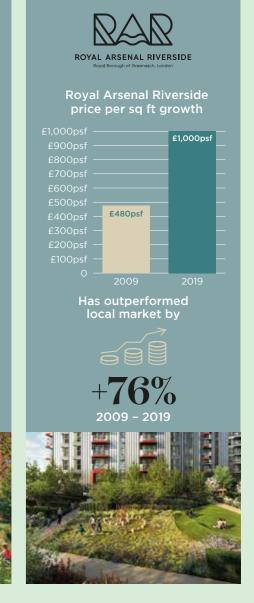












RENTS ON THE RISE

The rental market is significantly larger and more established in London than elsewhere in the UK. Close to 30% of households currently rent across the capital, predicted to rise to 39.5% by 2025, the equivalent of over 300,000 additional households. Continuing investment into **Southall** is a pull factor for people wanting to relocate to The Green Quarter. The Greater London Authority forecast strong population growth in Southall of 21% between 2021 and 2031. The average for London is 7%. This will bring a steady stream of new renters to the area.



*Source: PwC

AN ATTRACTIVE INVESTMENT

The average age of a renter in **The Green Quarter** is **28** and they earn **19%** more than in the wider Southall average. The average distance moved to rent here is nine miles, suggesting a wide catchment for potential renters seeking a combination of good price value and access to Central London.

Source: Dataloft

Applicants per available property to let at The Green Quarter

15.4%

increase in Q1 2023

Of applicants have renewed their rental leases at The Green Quarter

6

UP TO

yield achieved

Source: Renham & Reeves

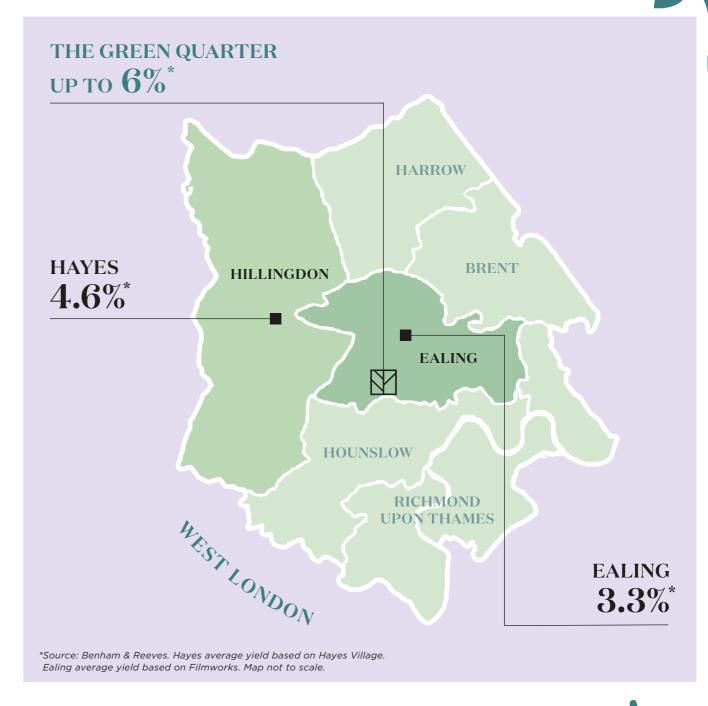
The Green Quarter has access to 37% of all information and communication jobs within **London** and **31%** of all **professional**, **scientific** and technical jobs, within a 45 minute commute.



There is a diverse tenant profile at The Green Quarter with professionals from IT, Media/Tech, Fintech, Insurance and Banking being the most represented sectors.



Rental yields achieved



Projected rental estimates at The Green Quarter



STUDIOS £1,500

PER MONTH

PER MONTH

1 BEDROOM

£1,800 £2,400

2 BEDROOM

£2,900

3 BEDROOM

PER MONTH

PER MONTH

These strong rental yields combined with the capital growth which can be achieved by investing early in a regeneration area makes The Green Quarter a highly attractive investment proposition.

^Projected figures for 2025 - source Benham & Reeves

INVESTMENTS GROW FASTER

AN OPPORTUNITY AREA

Southall is a designated Opportunity Area, and part of the Heathrow Elizabeth Line West Growth Corridor. Investing early can pay dividends.

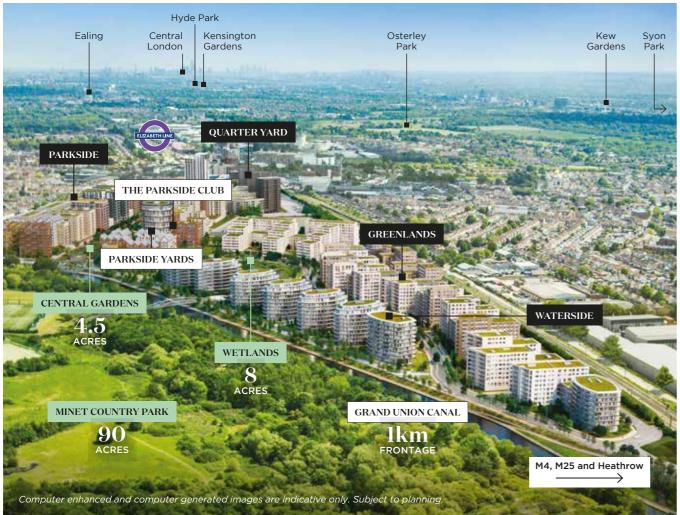
Opportunity Areas in London, where regeneration is co-ordinated, have outperformed the average annual growth in London house prices by 3.1%. making areas with new homes, transport infrastructure and jobs most attractive.



Source: Dataloft







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WEST IS BEST

Apartments in West London have outperformed Central London over the past ten years in price growth by an average of **0.9%** per year.





A LOCATION THAT IS ALREADY GROWING

Investing in London's commuter zone presents long term rewards. Over the next 20 years an additional 1.2 million Londoners will need homes. With the perfect combination of location, regeneration, quality and connectivity, Southall is already proving its appeal for living and as a property investment hotspot.





House price growth in the Borough of Ealing in the last decade Source: Savills 2012-2022



Average annual growth rate -Property price growth for newer, higher specification properties in Southall over the last 10 years.

Source: Dataloft, Land Registry 2013-2022

Source: Benham & Reeves from 2021

Increase in Southall property prices in the last 2 years

UNRIVALLED CONNECTIVITY

Residents at **The Green Quarter** benefit from exceptional transport connections, with the new Elizabeth Line on their doorstep, connecting to Bond Street in only 3 stops, and Heathrow Airport in just 2 stops. Southall station has also benefited from a £6.8m upgrade, with the Elizabeth Line significantly shortening journey times into **Central London** and beyond.

Excellent transport connections mean everything is just a short ride away. Surrounding roads connect to motorway transport links such as the M4 and M25, making The Green Quarter easily connected to Central London and further afield including the heritage sites of Royal Windsor, Royal Ascot and world renowned Kew Gardens.



THE HEATHROW EFFECT

The busiest airport in **Europe** and with connections across the globe, **Heathrow Airport** is just two stops and 10 minutes away on the Elizabeth Line. As the UK's largest single-site employer it employs **76,000 people** and supports thousands more jobs in the local area, and with over half of Heathrow employees residents in its local area.

Sources: Google, Heathrow Airport and capitalwestlondon.co.uk

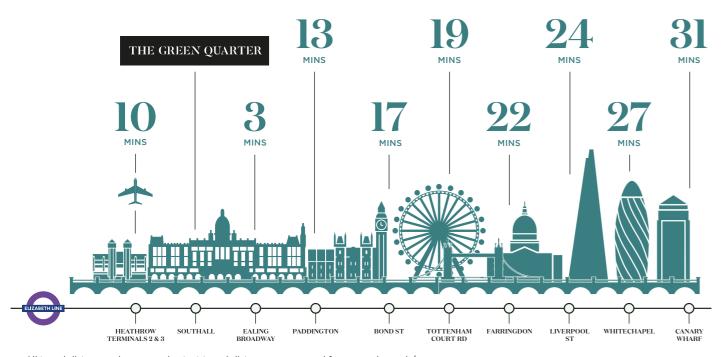
Countries accessed directly from **Heathrow Airport**

passengers a year

Jobs supported at Heathrow Airport

Of the top 29 world cities ranked by GDP can be accessed directly via **Heathrow Airport**

CONVENIENTLY LOCATED



10

All travel distances shown are shortest travel distances as sourced from google.co.uk/maps.



WESTFIELD WHITE CITY



MINS EALING BROADWAY \Rightarrow



MINS WINDSOR

 \rightleftharpoons



WEST END $\Rightarrow \Theta$

BY CAR (From UB1 1FH)

M4	2.0 km
Ealing	6.2 km
M25	8.2 km
Heathrow Airport	8.6 km
Uxbridge	8.6 km
Wembley Stadium	17.3 km
Westfield White City	17.8 km
Richmond	18.1 km
Harrods	22.8 km



BY BIKE

try Park	2.2	kπ
irport	7.2	kπ
	8.3	kπ
Hill	8.5	kn
	17.0	kn
	19.9	kπ
e	19.9	kn
Lock	21.0	kπ
ck	23.9	kn
	Hill e Lock	Hill 8.5 17.0 19.9 e 19.9 Lock 21.0



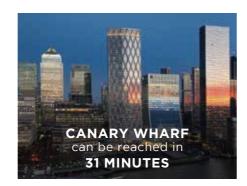
Direct service on the Elizabeth Line to Central London



Simply cross the road and arrive at The Green Quarter

CAREER OPPORTUNITIES

Southall boasts a strategic geographical position that places it in close proximity to a range of **key employers**, making it an appealing choice for those seeking to live close to work. The opening of the Elizabeth Line has significantly expanded access to major employment centres and the number of jobs available to residents of The Green Quarter, while a further 3,000 new local jobs are to be created within Southall over the coming years. This diverse employment landscape not only fosters a dynamic local economy but also offers a wide array of job opportunities for residents.



A strong growing economy in West London

Makes West London's economy the

second largest in the UK*

Of the capital's total population lives in West London*

population is within the working age of 16-64*

helping to boost a strong growing economy*

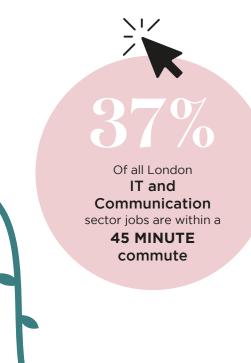
Of all London

Transport

and Logistics

sector jobs are within a **30 MINUTE**

commute



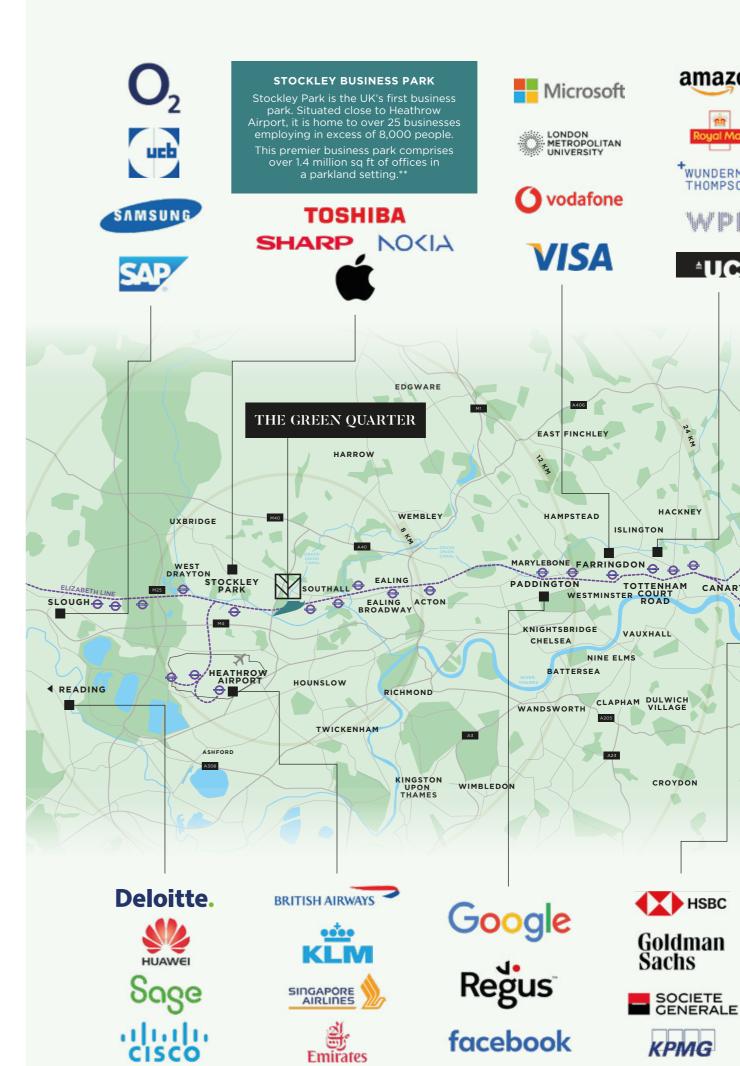
Analysis of jobs by sector from The Green Quarter



Of all London Professional. **Scientific and Technical** sector jobs are within a **45 MINUTE** commute

12

*Source: capitalwestlondon.co.uk. All travel distances shown are shortest travel distances as sourced from google.co.uk/maps. Map not to scale. **Source: Stockley Business Park.



amazon

WUNDERMAN

STRATFORD

GREENWICH

BLACKHEATH

CANARY WHARF

THOMPSON

TOP MARKS FOR EDUCATION

SCHOOLS

The Green Quarter provides access to educational facilities for every age. It not only attracts local families looking for good schools, it puts London's superb higher education facilities within reach. That ensures rental demand from students, staff and researchers from around the world.



Total number

of schools within

a 30 min commute

Total number of schools within a 15 min commute



4 nearby primary schools rated OUTSTANDING

5 nearby secondary schools rated OUTSTANDING

UNIVERSITIES

London has long been a hub for **international students** seeking the best universities in the world. There are over **19,000** international students registered at establishments within a **30-minute commute** of The Green Quarter.





7.2 KM DRIVE

1 STOP TO
EALING BROADWAY

JOURNEY TIME 20 MINS

TOTAL STUDENTS 18,965

INT. STUDENTS 3,990

With campuses in Ealing and Brentford, the University of West London has built an enviable reputation ranging from Business, Law and Computing to Film, Media and Design.



7.5 KM DRIVE

2 STOPS TO WEST DRAYTON

JOURNEY TIME
30 MINS

TOTAL STUDENTS 18,655

INT. STUDENTS 7,010

Brunel University London has nearly 19,000 students from over 100 countries on its Uxbridge campus. Courses include Business, Arts and Social Sciences; Engineering and Medicine.



24.1 KM DRIVE

4 STOPS TO
TOTTENHAM COURT RD

JOURNEY TIME
33 MINS

TOTAL STUDENTS

46,830 INT. STUDENTS

24,145

UCL, constantly ranked among the top 10 universities in the world, is a public research university known for academic excellence, breaking boundaries and making a positive impact on real world problems.

OTHER TOP UNIVERSITIES WITHIN CLOSE PROXIMITY OF THE GREEN QUARTER



JOURNEY TIME
31 MINS
TOTAL STUDENTS
10,660

INT. STUDENTS 1,410



JOURNEY TIME 39 MINS

TOTAL STUDENTS 20,685

INT. STUDENTS 6,315



JOURNEY TIME
37 MINS
TOTAL STUDENTS

4,290
INT. STUDENTS
505



JOURNEY TIME
40 MINS
TOTAL STUDENTS
21,470
INT. STUDENTS
11,320

15



JOURNEY TIME
37 MINS
TOTAL STUDENTS
12,975
INT. STUDENTS
8,520



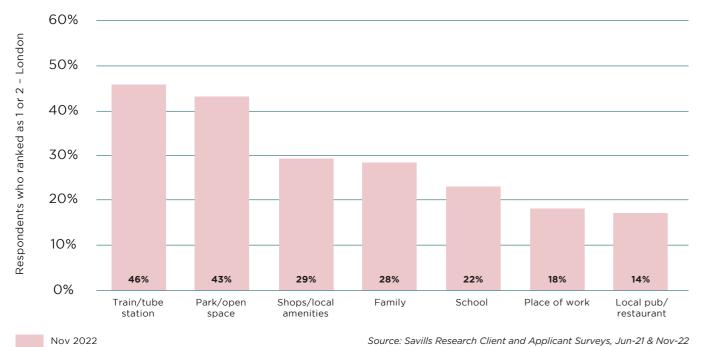
Source: HESA, Top Universities, QS World University Ranking.
All travel distances shown are shortest travel distances as sourced from google.co.uk/maps.

A GREEN VISION

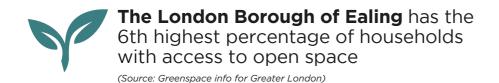
The Green Quarter is set to become one of the most biodiverse developments in the UK. Homes will be integrated into a sustainable, nature-rich destination where biodiversity and open green space support a better quality of life. Proximity to quality open space is known as a key driver for buying or renting a home in London. Those living in The Green Quarter will find that space on their doorsteps.



THE IMPORTANCE OF GOOD CONNECTIONS AND OPEN SPACES



Source: Savills Research Client and Applicant Surveys, Jun-21 & Nov-22



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THE GREEN QUARTER IN NUMBERS

As The Green Quarter continues to grow, new parks and pathways will emerge that traverse the whole area. Apartments nestled among the trees feature balconies that give you stunning views across the landscaped gardens and waterways. Residents will also have access to podium gardens, with an assortment of deciduous and evergreen trees.



2,500

Of canal frontage at The Green Quarter being planted

overlook water

or open space

Net biodiversity gain

SHAPING SPACES FOR THE FUTURE

At The Green Quarter we have included a variety of features to reduce environmental impact and make it easier to live a healthy, sustainable lifestyle. Including, car charging points, cycle lanes and pedestrian walkways. Built for an 'on demand' lifestyle at every level.





The Green Quarter is well balanced with 50% of the land on the site comprised of beautiful open green space, set over parks and gardens. Source: Berkeley

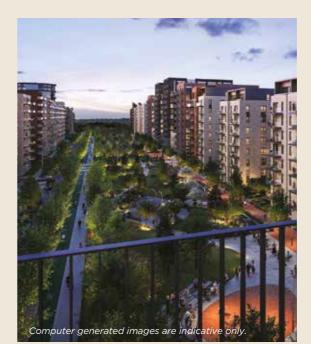


The Green Quarter is set within a wider area of generous open green space. Southall has 126 acres of public parks and gardens making up 4.2% of the land.

Source: Ordnance Survey



The Green Quarter benefits from direct access to a dedicated tow path into North Kensington, allowing a one-hour journey into Central London. Source: Canal & River Trust







Acres of Minet Country Park linked to The Green Quarter

via a new footbridge

Acres of parkland podium gardens

Of irrigation water will be from storm water

COMMUNITY & AMENITIES

PARKSIDE YARDS

Parkside Yards at The Green Quarter has added a **new cultural space** and exciting **arts and wellness programme** to the community and features a ceramics studio, community centre, café, lifestyle store and an Airstream offering pizzas in the piazza. Parkside Yards also adds to the **expanding parkland** in the area with a pioneering tree nursery, woodland trail and children's play area with a jumping pillow.













The Parkside Club



GYM





SCREENING

ROOM



CONCIERGE

CO-WORKING LOUNGE

INVEST IN THE FUTURE, NOW

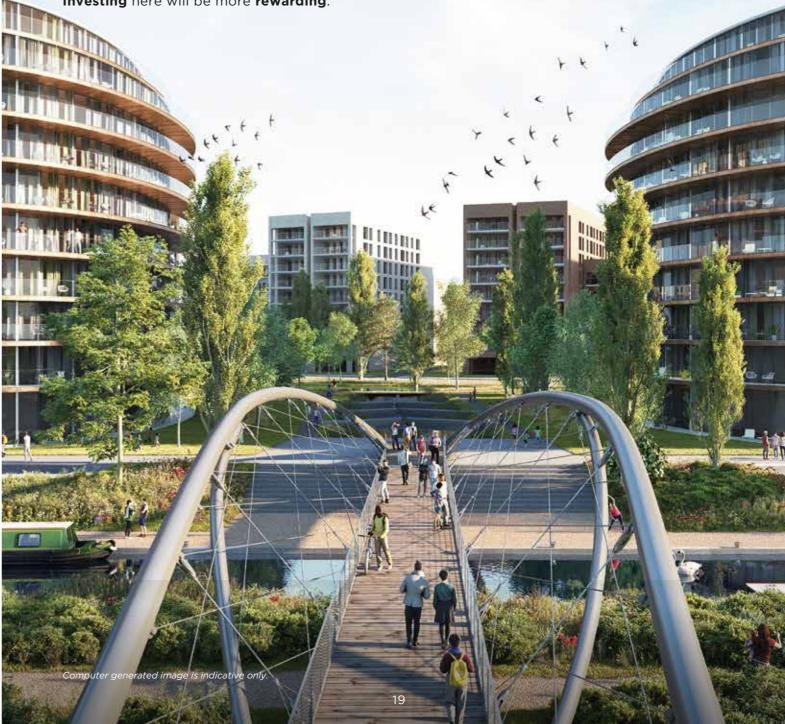
Why invest in The Green Quarter? There are many reasons why buying a home here offers a better lifestyle and greater returns on your investment.

Superb connections to Central London via the Elizabeth Line and increasing demand for the area ensure **strong rentals** and **capital growth.**

The location benefits from **regeneration initiatives**, an **excellent environment** and a **booming job market**. Plus of course, the **high quality** homes from **Berkeley**.

The Green Quarter will deliver **four new neighbourhoods**, each will be created by different architects and landscape designers. As the seasons change, walking between the increasing **variety of green spaces**, **outdoor areas** and **buildings** will feel like stepping into somewhere new every time.

There is the confidence of knowing that homes are built with the **future in mind**, with demand already established, offering **high returns**, **minimal voids** and **long-term potential**. Regeneration and placemaking can drive **price growth** in residential markets, especially when it is supported by the expertise of the **Berkeley Group**. Living here will be more enjoyable and practical. **Investing** here will be more **rewarding**.



DEVELOPMENT OVERVIEW

THE DEVELOPER

Founded in 1976, Berkeley is a leading developer of outstanding homes, and has won numerous awards for quality, design and customer service. Berkeley builds beautiful successful places, blending homes and public realm with great facilities to create fantastic communities where people love to live.

THE DEVELOPMENT

88 acre site in Southall

A prime location overlooking both the 90 acre Minet Country Park and Grand Union Canal 13 acres of parkland over 3 parks - 50% of the site is open green space

£1 billion regeneration investment

4 neighbourhoods:

Parkside

Quarter Yard Greenlands

Waterside

Each neighbourhood created by different architects and landscape designers

Regenerating and opening up a stretch of canal-side with attractive public realm for the wider community to enjoy

THE APARTMENTS

A selection of Manhattan, 1, 2 & 3 bedroom apartments and 3 bedroom townhouses

High-quality specification

Apartments feature generous living spaces, large windows and a balcony or terrace

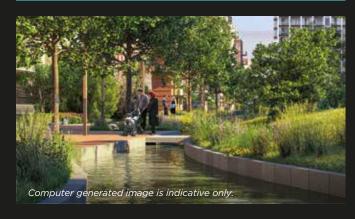
Contemporary interior design takes inspiration from area's industrial heritage

2 interior colour palettes

STAMP DUTY LAND TAX RELIEF

Investors purchasing six or more residential properties in a single transaction will be treated as non-residential for Stamp Duty Land Tax (SDLT) purposes. This reclassification offers a significant advantage, as the top rate of non-residential SDLT is 5%, whereas the top rate for residential SDLT can be as high as 17% when surcharges are applicable.

For more information, please visit www.gov.uk





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