THE BERKELEY GROUP GUIDE TO

## OWNNEW



BUYING YOUR BERKELEY GROUP HOME USING OWN NEW RATE REDUCER







### WHAT DOES OWN NEW MEAN FOR ME?

Berkeley Group has always been passionate about building high-quality homes for everyone. Which is why we are excited that you can buy a Berkeley home with the Own New Rate Reducer scheme, a private scheme designed for owner-occupiers buying a new build home.

Own New Rate Reducer allows you to buy a new build home with lower interest rate mortgages, for a fixed period, enabling lower monthly payments. Whether you're buying your first home, moving the family into a bigger home, or are looking to purchase a second home, Own New makes it easier to buy your dream home.

Want to learn more? Visit our website.







Cover: Photography of White City Living Left page: Photography of Kidbrooke Village

# HOW WILL IT HELP ME BUY A HOME?

- You can buy a Berkeley Group home using
   Own New Rate Reducer giving you access to lower interest rate mortgages for a fixed period.
- Buy the Berkeley home you dream of.
- You'll own 100% of your new home.
- You don't need to be a first time buyer,
   you can buy a Berkeley Group home with
   Own New Rate Reducer even if you own
   a home and are looking to move.







### HOW DOES IT WORK?

Own New is open to owner-occupiers, including first-time buyers, homeowners looking to move, and those who are looking to purchase a second home. If that's you, you could use Own New to purchase your new home (on selected Berkeley homes).

Buying a Berkeley home through the Own New Rate Reducer is straightforward.

- 1. Find your new home.
- 2. Within five days of making a reservation, receive a Letter of Acknowledgment and send it to your mortgage broker to apply for an Own New mortgage.\*
- 3. Exchange with a valid mortgage offer and a minimum of 10% deposit for new build houses or 20% for new build apartments within six weeks of the reservations.\*
- 4. Wait for the build of your new home to be complete.
- 5. Final step: you're ready to move in.

\*The terms and conditions of the Own New Rate Reducer can vary depending on personal circumstances. Please speak to an Independent Financial Adviser for further information.



### OWN NEW RATE REDUCER EXAMPLE

An example based on buying a Berkeley Group house with a purchase price of £500,000, with a minimum of 10% deposit.

#### **HOUSE**

Purchase Price	£500,000
10% deposit	£50,000
LTV Mortgage	£450,000
Monthly payment (Based on 5 year fix at a Own New Rate Reducer of 2.68%)	£1,652

An example based on buying a Berkeley Group apartment with a purchase price of £500,000, with a minimum of 20% deposit.

#### **APARTMENT**

Purchase Price	£500,000
20% deposit	£100,000
LTV Mortgage	£400,000
Monthly payment (Based on 5 year fix at a Own New Rate Reducer of 2.1%)	£1,345



and the interest rates will vary. Please speak to an Independent Financial Adviser for further information on how the Own New Rate Reducer will apply to your personal circumstances.



### WHYBUY NEW?

### **Enhanced energy efficiency**

Modern building standards mean new properties are better insulated, making them cheaper to run.

### Improved safety

All new properties come with a 10-year build warranty, the first two of which are covered by the Berkeley Group.

### A new community

You'll be surrounded by like-minded people, working together to establish a friendly new community.

### Modern-day living

With light-filled, open plan rooms and modern technology and appliances, new properties offer the ultimate in comfort.







#### Scan to find out more about the scheme



Please speak to a Sales Consultant and an Independent Financial Advisor for further information.

The Own New Rate Reducer is available with the purchase of a new home through participating developers only, subject to terms and conditions.

Own New is an independent scheme operated by Money Market Limited (registration number: 10821229).

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