



# How does Move+ work with Berkeley?

- + Assisted Move and Part Exchange options.
- + Works for anyone with a house to sell in the UK.
- + Can be used in conjunction with Government backed schemes.
- + Not tied into an Estate Agency contract.
- + Accurate valuation advice.

# How does Move+ help customers move into their new home?

Move+ work with local Agents across the country to gain the best possible valuation advice, reporting back to both the developer and customers, along with industry leading information all packaged in an innovative valuation report.





#### What is

#### ASSISTED MOVE?

Assisted Move offers an effective way of helping you achieve the best possible value for your property on the open market, with the added benefit of Berkeley covering the cost. As the UK's premier Assisted Move provider, Move+ facilitate the process with you directly, to put you in a position to buy your dream home. We then manage all aspects of the process proactively, from start to finish.

#### How Assisted Move can help?

- + Move+ have successfully helped many customers to secure their new home through Assisted Move.
- + Move+ offer national UK coverage 7 days a week.
- + Move+ will reduce your selling costs with Assisted Move.
- + Move+ have a reliable, proactive network of Estate Agents throughout the UK to obtain independent valuations in your local area.
- + Move+ will keep you informed every step of the way with detailed weekly updates.

#### What is

#### PART EXCHANGE?

Part Exchange offers an immediate solution to securing your dream property, without the hassle of selling on the open market. Berkeley or one of our trusted part exchange funded providers will offer a cash amount for your property, meaning you can stay in your home until completion of your new property. Move+ facilitate from start to finish to ensure a seamless moving process for you throughout.

# MOVE+

Adding value for housebuilders throughout the UK



Committed to providing UK housebuilders with the highest quality advice, service and results available within the sector.



Our highly experienced team, coupled with the latest innovative technology, ensures our clients receive the service they truly deserve.



Supercharge your Assisted Sale or Part Exchange offering today, get in touch to find out more.

#### You can be confident in MOVE + ...





...to proactively help you secure your new home with Berkeley.

### THE PROCESS

### + The Valuation Process

Complete Move+ application form with a Sales Consultant at the Sales & Marketing Suite. You will be contacted by Move+ who will arrange up to three local Estate Agents to attend and carry out a market appraisal.

The Agents carrying out the market appraisal will take some photographs and report back to Move+ with their recommended marketing figures including supporting evidence.

Move+ will then instruct the agreed agents at the agreed price and report to you with all updates and financially qualified offers.

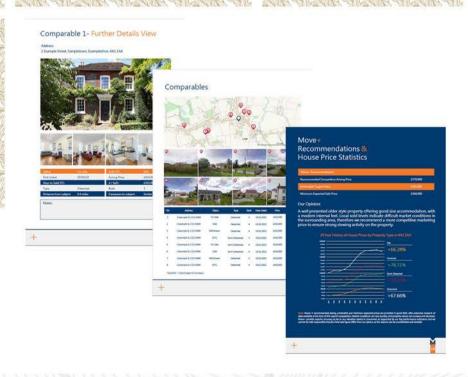
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Move+ will transparently present the Agent's findings including supporting evidence and discuss the best approach to market.

Move+ will then compile a market leading valuation report to present to both Berkeley and yourself.

All ID and checks are carried out electronically to save time and ensure all data is secure.

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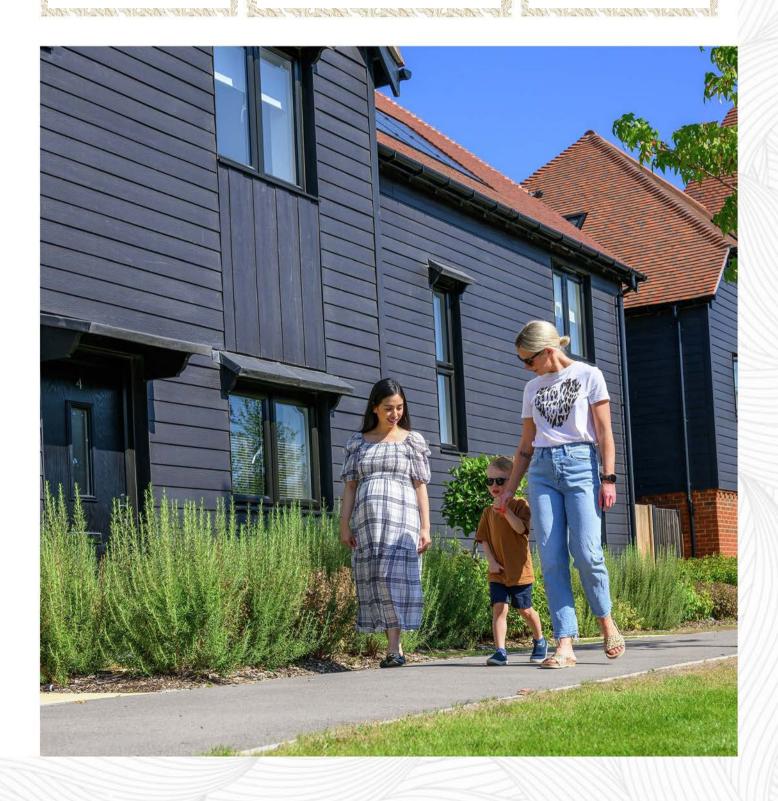


## + Marketing Process

Once Move+ have instructed the agreed Agent(s), we will review their marketing information online.

Move+ can assist in arranging an Energy Performance Certificate (EPC) if applicable.

Move+ liaise with the chosen Estate Agent(s) to ensure they are marketing your property proactively.



### THE PROCESS

## + Offer Received Process

Instructed Agent reports an offer to Move+

Move+ obtain the full details of the potential buyer to negotiate directly.

Move+ advise you that an offer has been received and the next steps.

Move+ will issue a sales memorandum to all parties to begin the conveyancing process.

Move+ will assist you in negotiations with your new home once the offer has been agreed.

Move+ negotiate the offer at the same time as financially qualifying the potential buyer to ensure affordability.

During the offer negotiation, Move+ will carefully check any chain details to ensure clarity for yourself and the developer. We will also inform the chain of any agreed time frames relating to the new build property.





## + Sales Progression Process

The Move+ progressor will call all parties to introduce themselves and reconfirm the process including timeframes and set expectations moving forward.

Liaise with all solicitors throughout the chain to update each party on the progress, assisting in queries along the way.

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Contracts are exchanged.

Confirm all parties have signed contracts and deposits are lodged?

Throughout the conveyancing process, Move+ will update all parties including buyers, sellers and the developer to ensure accurate and up-to-date information is relayed.







#### Commitment to the Future

Our passion and purpose is to build quality homes, strengthen communities, and make a lasting positive difference to people's lives. Working together with our partners to revive underused land and create unique, sustainable and nature-rich places where communities thrive and people of all ages and backgrounds can enjoy a great quality of life.





